

Message Text

UNCLASSIFIED

PAGE 01 PARIS 11821 111702Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----084062 120633Z /17

R 111538Z APR 78
FM AMEMBASSY PARIS
TO USDOC WASHDC
INFO SECSTATE WASHDC 9901
AMEMBASSY BONN
AMEMBASSY THE HAGUE
AMEMBASSY BRUSSELS

UNCLAS PARIS 11821

USDOC

E.O. 11652
TAGS: BEXP, FR
SUBJECT: STATUS OF PARIS IMC FY 79 AND FY 80 PROGRAMS.

PLEASE PASS FIELD, CMM, ROOM 6318

1. POST APPRECIATES CMM PETER FIELD'S VISIT MARCH 28-
APRIL 7 AND HIS EFFORTS TO ASSIST IN FIRING UP SPACE
FOR IMC PARIS PROGRAM FY 79 AND 80. MAJOR FAIR
AUTHORITIES WERE VISITED DURING WEEK OF MARCH 28 BY
FIELD AND APPROPRIATE EMBASSY AND USTC STAFF SPECIALIST
IN EACH CASE. TOPICS COVERED DURING VISIT INCLUDED
REVIEW IMC REQUIREMENTS: US PAVILION, USE OF IMC
MODULAR DISPLAY SYSTEM, NET SPACE REQUIRED, ETC..

WE PLAN TO FOLLOW UP VISITS WITH LETTERS OF INTENT
SPELLING OUT IN DETAIL US DESIDERATA LISTED ABOVE AS
WELL AS PROMOTIONAL ARRANGEMENTS, TERMS OF PAYMENT,
PREFERRED LOCATION. LETTERS WILL SERVE AS BASIS FOR
FORWARD PLANNING LEADING TO FINAL NEGOTIATION AND
SIGNING OF PARTICIPATION AGREEMENTS.

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2. FOR FY 1979:
--PARIS BOAT SHOW (JANUARY 1979). SHOW COMMITTEE WILL
NOT REVIEW APPLICATIONS OR ALLOCATE SPACE UNTIL AFTER
MAY 15. POST PREPARING LETTER OF INTENT TO BE
DELIVERED TO FAIR AUTHORITIES SHORTLY.

--SIMA (MARCH 1979). LETTER OF INTENT WAS DELIVERED
MARCH 15, NEGOTIATIONS ENCOURAGING. SHOW ORGANIZERS
WILL MAKE DECISION ON APRIL 20. POST WILL FOLLOW UP.

-- COMPOSANTS (APRIL 1979). SHOW ORGANIZER INDICATED
THAT TWO SEPARATE US LOCATIONS WILL BE REQUIRED.
POINTS STILL AT ISSUE, E.G., DISPLAY SYSTEM
COMPATIBILITY, WILL BE OUTLINED IN LETTER OF
UNDERSTANDING.

3. FOR FY 1980:

-- EQUIP'HOTEL (OCTOBER 1979) LETTER OF INTENT IN
PREPARATION. FOR MECANALEM AND MESUCORA
(BOTH DECEMBER 1979) AS WELL AS GRAPHITEC, (APRIL
1980) AND MACHINES OUTILS (JUNE 1980), WE ARE
PROCEEDING WITH DISCUSSIONS AND/OR LETTERS OF
UNDERSTANDING.

4. FURTHER DETAILS CONCERNING BOTH FY 79 AND FY 80
PROGRAMS WILL BE POUCHED TO USDOC ATTENTION PETER FIELD.

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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 11 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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